



# Can spot market power translate into market power in the hedge market?

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WEAI 85<sup>th</sup> Annual Conference - July 1, 2010 - Portland, Oregon



# Background

- Forward pricing in electricity markets is troublesome.
  - Electricity non-storability implies that usual commodity pricing literature (and arbitrage/ cost of carry arguments) may not hold.
- Electricity markets frequently present additional complications.
  - Oligopoly, uniform-price auction and vertical integration.
- Theoretical literature discusses how forward contracts affect spot market power. How does spot market power affect forward prices?

# The hybrid pricing approach

- Several papers try to mimic electricity price's stochastic behaviour in order to value its derivatives.

- Focus on seasonality and spikes (short-lived and abrupt oscillations).
- Ex. Schwartz (1997), Schwartz and Smith (2000), Deng (2000), Lucia and Schwartz (2002) and Cartea and Villaplana (2005).

- Alternative: hybrid pricing approach.

- Build on an equilibrium framework, explaining instantaneous price behaviour in terms of observable state variables (demand and supply). Keep track of fundamentals.
- Assume state variables follow dynamic processes and apply no-arbitrage methodologies to calculate derivatives.

Skantze, Gubina, and Ilic (2000), Barlow (2002), Pirrong and Jermakyan (2008), Cartea and Villaplana (2008) and Lyle and Elliott (2009).

➡ Equilibrium ground is too simple and based on a competitive spot market.

# Some definitions

- There are N firms (K generators and R retailers). Firms can participate in both markets ( $I=K+R-N$  gentailers).
- State variables:  $\vec{W}_t = \{w_{1t}, w_{2t}, \dots, w_{Lt}\}$
- The consumers' demand:  $D_t(p_t^R, \vec{W}_t)$
- Generator i's cost function:  $C_{it}(S_{it}, \vec{W}_t)$
- Contracts:  $QC_{it} \quad PC_{it}$

# Generators/gentailers' auction problem

- The conditional cumulative function of market clearing price is:

$$H_{it}(p, \hat{S}_{it}(p); QC_{it}) \equiv Pr(p_t^c \leq p \mid QC_{it}, \hat{S}_{it}(p))$$

- Generator/Gentailer  $i$ 's maximization problem:

$$\max_{\hat{S}_{it}(p)} \int_{\underline{p}}^{\bar{p}} U_i[\hat{S}_{it}(p)p - C_{it}(\hat{S}_{it}(p), \vec{W}_t) + m_i(p_t^R - p_t^c)D_t(p^R, \vec{W}_t) + (PC_{it} - p)QC_{it}]dH_{it}(p, \hat{S}_{it}(p); QC_{it})$$

# Optimal supply schedule

- At any time, assume supply function is additively separable:

$$S_i(p, QC_i, \vec{W}) = \alpha_i(p) + \beta_i(QC_i) + \sum_{j=1}^L \delta_{ji}(w_j)$$

- Then, extending Hortaçsu & Puller (2008), we have the following supply schedule:

$$p - MC_{it} = \frac{\hat{S}_{it}^*(p) - QC_{it} - m_i D_t}{\frac{\partial \sum_{j \neq i} S_{jt}}{\partial p_t}}$$

- Which is equivalent to:

$$\frac{p_t - MC_{it}}{p_t} = \frac{1}{\varepsilon_{it}(q_{it})} \longrightarrow \text{elasticity of net residual demand}$$

# Equilibrium spot price

- If we further assume that there are  $K > 2$  generators/gentailers and that marginal costs and demand can be approximated by a linear function...

$$MC_{it}(S_{it}, \vec{W}_t) = a + bS_{it} + \sum_{j=1}^L \rho_j w_{jt} \quad \forall i = 1, 2, \dots, N$$

$$D_t(p_t^R, \vec{W}_t) = c - \kappa_o p^R + \sum_{j=1}^L \kappa_j w_{jt}$$

- ...by the spot market clearing condition, we have:

$$p_t^c = A - B \sum_{i=1}^K Q C_{it} + \sum_{j=1}^L C_j w_{jt}$$

$$A = a + b \frac{(c - \kappa_o p^R) \left( K - (1 + \sum_{i=1}^K m_i) \right)}{K(K-2)}$$

$$B = \frac{b}{K(K-2)}$$

$$C_j = \rho_j + b \frac{\left( K - (1 + \sum_{i=1}^K m_i) \right)}{K(K-2)} \kappa_j$$

# Forward pricing

- To isolate the impact of generators contracts on spot prices in the model:
  - Assume we have an economy where  $K=N$ , which means all retailers participate of the generation market.
  - Assume also that only generators/gentailers transact in the forward market.

## Ex: New Zealand: Market shares in 2008

| Company                             | Generation | Retail |
|-------------------------------------|------------|--------|
| Contact Energy                      | 26%        | 27%    |
| Genesis Energy                      | 22%        | 25%    |
| Meridian Energy                     | 28%        | 12%    |
| Mighty River Power / Mercury Energy | 14%        | 19%    |
| Trust Power                         | 5%         | 11%    |
| Total                               | 95%        | 94%    |

Source: Companies' annual reports 2008 and NZ Electricity Commission.



# Forward pricing II

- There are two state variables: an inelastic demand and a cost shifter, say the water inflows. Interest rate is constant (forward=future).

$$D_t(p_t^R, \vec{W}_t) = w_{1t}$$

$$MC_{it}(S_{it}, \vec{W}_t) = a + bS_{it} + \rho w_{2t} \quad \forall i = 1, 2, \dots, K$$

- Under these assumptions the spot price equation simplifies to the following:

$$p_t = a + \frac{b}{K} w_{1t} + \rho w_{2t}$$

- Notice that in this case the generators' quantity contracted does not affect spot prices. But the number of generators still does. Price is equal to average marginal cost.

# Forward pricing III

- Assume that the demand oscillates around a deterministic function of time (seasonality). Cost shifter oscillates around a long term mean.

$$w_{1t} = f(t) + x_{1t}$$

$$dx_{1t} = -\psi x_{1t}dt + \sigma_1 dZ_1$$

$$dw_{2t} = \mu dt + \sigma_2 dZ_2$$

$$dZ_1 dZ_2 = \phi dt$$

- Then, by Lucia & Schwartz (2002) two factor model, we have:

$$PC(p_t, T) = a + \frac{b}{K} f(T) + \frac{b}{K} e^{-\frac{b}{K} \psi (T-t)} x_{1t} + \rho w_{2t} + \left(1 - e^{-\frac{b}{K} \psi (T-t)}\right) \eta^* + \mu^* (T - t)$$

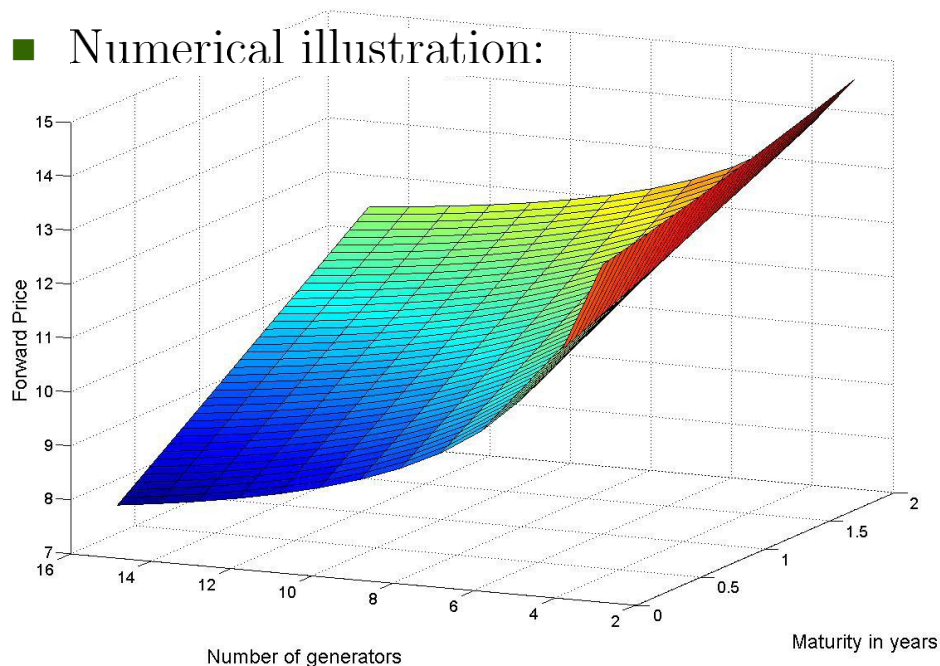
$$\eta^* = -\lambda_1 \sigma_1 / \psi$$

$$\mu^* = \rho(\mu - \lambda_2 \sigma_2)$$

# Results

- Assume  $a \geq 0, b \geq 0, \rho \geq 0, \mu \geq 0, \psi \geq 0$  and  $f(T) \geq 0 \forall T$ .
- From the previous equation, we have the following:  
 $\frac{\partial PC}{\partial \sigma_1} \leq 0, \frac{\partial PC}{\partial \sigma_2} \leq 0, \frac{\partial PC}{\partial b} \geq 0$  and  $\frac{\partial PC}{\partial K} \leq 0$ .

- Numerical illustration:



$$a = 5, b = 0.4, \rho = 0.1, \psi = 0.8, \\ \sigma_1 = 10, \lambda_1 = 0.5, x_{1t} = 50, \\ \mu = 20, \sigma_2 = 5, \lambda_2 = 0.5 \text{ and } w_{2t} = 15$$

# Conclusion

- Hybrid pricing models offer a promising framework to relate equilibrium fundamentals to derivative pricing.
- Our model shows that, in a case where contracts are not significant in influencing spot prices, the spot market power may still shift the whole forward curve upwards.
- If market power affect forward prices it may affect the optimal quantity contracted.
- Unlike the assumptions of most of the theoretical literature, forward contracts are not exogenous. Its is important to fully understand its determinants to evaluate its relationship with market power.